

SPOTLIGHT



REAL LIFE. REAL DREAMS. REAL ESTATE.

CLOSING THE DEAL, SURPASSING EXPECTATIONS

BY **SAMANTHA GLUCK**
PHOTOS BY APRIL SANCHEZ OF TAYLOR MORGAN
PHOTOGRAPHY

Whether it's your home or a piece of commercial property, you need an experienced, full-service real estate firm that's focused on you, the customer, throughout the process. If you're buying or selling Texas real estate, you need the M2 Property Group part of RE/MAX Elite Properties. Specialized and boasting unmatched customer service, the M2 Property Group serves clients in the greater Houston area, the entire Rio Grande Valley region of Texas, and the Denton/Fort Worth area.

This group of dedicated professionals have a proven track record of successful placements of even the most challenging listings. They have earned a stellar reputation due to their policy of developing a unique strategy for each customer. Based on numerous factors about the property as well as customer needs and expectations, this strategy maximizes exposure and optimizes value upon closing.

IT'S ABOUT MORE THAN MEETING EXPECTATIONS

M2 Property Group real estate professional and team lead, Maelia Davis, started her real estate career in California as a side job while still working in marketing and advertising for the media company Univision. "While in California, I met a fantastic Realtor who gave me insight into how she became so successful. After moving to Texas and working as a full-time Realtor in both the residential and commercial markets, I wanted to give my own clients the same full-service benefits my mentor gave to hers," Maelia explained.

Maelia Davis can deliver and has the credentials to prove it:

- Certified Negotiations Expert (CNE)
- Accredited Buyer Representative (ABR)
- Luxury Home Marketing Specialist (LHMS)
- Accredited Commercial Professional (ACP)
- Certified Staging Advocate (RESA CSA)



"It's about so much more than just meeting client expectations. It's about surpassing them every single time."

Her experience in California and subsequent success in Texas formed Maelia's philosophy about high level customer service in the real estate business. "It's about so much more than just meeting client expectations," she said. "It's about surpassing them every single time."

So, you want to sell your home and get the most value possible for it. Great. But first, Maelia insists the property must look its best and be in top shape. To get the job done right, she works with an independent cleaning team which specializes in the deep cleaning techniques necessary to make a property truly pristine. And that's at zero extra charge to the client. In her words, the home must be "model-home clean."

Once it's clean, it's time for professional staging on the inside. You may have watched the HGTV series Staged to Perfection. If so, you know how critical staging can be to show potential buyers the true face of the home. If you'd guessed that M2 Property Group works with a trusted staging company to make sure your property shines above all the rest, you'd be right. Again, the group provides this at no cost to you.

Buying or selling a home is a complex process if you hope to get the most value for your hard-earned money. Maelia works with a professional photographer who specializes in real estate photography to provide sleek, appealing photographs of your home's interior and exterior, as well as aerial photography.

Finally, some real estate agents use their least experienced team members to host open house events. M2 Property Group never uses outside people or inexperienced agents to take on this critical piece of selling a house. Instead one of their own team members will host the event—someone one who knows every detail and can answer any question about the property.

A TEAM THAT DELIVERS

Maybe your current needs involve commercial property. M2 Property Group has an expert for that too. Realtor Myra Garcia, who is also an Accredited Commercial Professional (ACP), has over 30 years of experience in commercial real estate development. Myra leads the way in commercial real estate purchases and sales. She has all the insider knowledge and connections to give her clients unparalleled service that results in unconditional satisfaction.

Maelia and Myra are both bilingual and have known each other since early childhood. They've carried that friendship into their professional lives by generously pouring their considerable experience and expertise into their real estate group. Together, with their additional team members, they have the ability to fully serve clients in both the residential and commercial property markets. Get the full-service, superstar treatment you deserve by choosing M2 Property Group for all of your real estate needs.

SERVING ALL REAL ESTATE NEEDS, INCLUDING:

- RESIDENTIAL/SINGLE FAMILY
- RESIDENTIAL - CONDO/TOWNHOME
- COMMERCIAL
- INVESTMENT
- INDUSTRIAL
- LAND/LOTS
- FARM & RANCH

THE M2 PROPERTY GROUP TEAM

- MAELIA DAVIS, REALTOR, TEAM LEAD
- ANITA LLOYD, REALTOR
- LAURA LOGIUDICE, REALTOR
- MELISSA SANCHEZ, REALTOR
- MYRA CARIDAD GARCIA, REALTOR
- NURIA PRENDES-PUTNAM, REALTOR
- SHERYL PRESCOTT, REALTOR
- JUDI KATZ, LISTING COORDINATOR



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